



More and Better Designed National Public Support for Energy Technology Research and Innovation

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# Access to Risk Finance for Clean Energy Technologies Conference

25-27 May 2021

## Financial Instruments to Enable the Clean Energy Transition

**Objective:** This conference will showcase the EU's funding and financing offer for energy demonstration projects, and give space to some private providers of finance to present their involvement in new energy technology.

Technology developers will deepen their understanding of these sources of capital. They will also have the possibility to connect with representatives of public and private finance organisations.

Financial providers, both public or private, will gain awareness of the energy community's needs and learn about projects that may be of interest as investment opportunities.

**Targeted Audience:** The conference will gather together 3 different stakeholder groups:

- The energy research community and companies
- Policy-makers in charge of R&I funding
- The private finance sector

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# Programme

Part I - Online Access to Risk Finance Conference: 25 May 2021	
09:30 – 09:35	<p><b>Welcome Speech</b></p> <p><b>Speaker:</b> <i>Rainer Janssen, Managing Director Projects, WIP Renewable Energies, SMARTSPEND Coordinator and EUREC President</i></p>
09:35 – 09:45	<p><b>Introductory Speech</b></p> <p><b>Speaker:</b> <i>Patrick Child, Deputy Director-General, DG RTD</i></p>
09:45 – 10:50	<p><b>Session 1 - The EU's funding and financing offer: new tools for a new decade</b></p> <p><b>Objective:</b> Provide a better understanding of what is new in EU funding schemes for clean energy technology and answer energy community's specific questions regarding 2 types of EU funds. This will ensure they can find the most suitable funding (or funding's combination) for their project ideas.</p> <p><b>Interaction:</b> This will be a Q&amp;A intensive-session. During this session, participants will be informed of the call and will be able to ask questions. The session will be recorded and the video will be put online immediately after the event so all potential Project Proponents can see the answers given by the EC.</p> <p><b>Session 1.1 – InvestEU: New Opportunities in the Clean Energy Sector to Boost Investment, Innovation and Job Creation</b></p> <p><b>Description:</b> This session will focus on the new opportunities that the next Investment Plan for 2021-2027 can provide via the European Investment Bank especially for energy demonstration projects with high technological risk, and the results from a previous project financed by the EIB.</p> <p><b>Moderated by:</b> <i>Greg Arrowsmith, Secretary General, EUREC</i></p> <p><b>Programme:</b></p> <ul style="list-style-type: none"> <li>• <b>Presentation:</b> What can the EIB Advisory do for you? <i>Shiva Dustdar, Head of Division, Innovation Finance Advisory, European Investment Bank – 10 min</i></li> <li>• <b>Presentation:</b> TBC <i>Nuno Quental, Project Manager, EISMEA- 10 min</i></li> <li>• <b>Presentation:</b> Financing from the European Investment Bank: A success story <i>TBC - 10 min</i></li> </ul>



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**Q&A:** Questions from moderator and audience - 10 min

**Session 1.2 - ETS Innovation Fund: Driving Innovative Low-Carbon Technologies Towards the Market**

**Description:** The presentation will focus on the ETS Innovation Fund call launched by the European Commission mid-2020 and its first evaluation results.

**Moderated by:**  
*Greg Arrowsmith, Secretary General, EUREC*

**Programme:**

- **Presentation:** ETS Innovation Fund: current status  
*Roman Doubrava, Deputy Head of Unit Land Use and Finance for Innovation DG CLIMA – 15 min*

**Q&A:** Questions from moderator and audience - 10 min

10.50-11.00 **Break**

**Session 2 – National/regional funding opportunities: exploitable synergies to accelerate the clean energy transition**

**Objective:** This session will discuss the investment priorities that will be put forward in the 2021-2027 framework for regional cohesion, touching upon Cohesion Policy, the Just Transition Fund, the Recovery and Resilience Facility and the Interreg Programme.

**Description:** Presentations will be followed by a 10mn slot for Q&A to enable participants to interact directly with the speakers.

**Moderated by:** Nicolas de la Vega, Project Officer, EUREC

**Programme:**

- **Presentation:** The next Cohesion Policy Funds for energy projects with an innovative character and the Just Transition Fund  
*Mathieu Fichter, Policy Officer, DG REGIO – 20 min*

**Q&A for presentation 1:** Questions from moderator and audience - 10 min

- **Presentation:** The Recovery and Resilience Facility  
*Michaela Holl, Agora EnergieWende – 10min*
- **Presentation:** The Interreg programme supporting clean energy  
*Mathieu Mori, Programme Director Interreg North-West Europe - 10min*





Part I - Online Access to Risk Finance Conference: 25 May 2021	
	<b>Q&amp;A for presentations 2 and 3:</b> Questions from moderator and audience - <b>10 min</b>
12.00-12.10	<p><b>Closing Remarks</b></p> <p><b>Speaker:</b> <i>Rainer Janssen, Managing Director Projects, WIP Renewable Energies, SMARTSPEND Coordinator and EUREC President</i></p>
14:00 – 17:00	<p><b>Afternoon Match-Making Event – Find the Best Funding Opportunity to Bring Your Idea to Life</b></p> <p>Participants will have the opportunity to meet funding experts and private investors who will help them to find adequate funding solutions.</p> <p>EC officers, funding experts and private investors will receive clean energy technology developers in face2face online meetings, discussing and exchanging information on 20mn slots (B2Match).</p> <p>Participants will be able to meet with the following experts:</p> <ul style="list-style-type: none"> <li>• <i>European Commission officers</i></li> <li>• <i>funding experts</i></li> <li>• <i>private investors</i></li> </ul>



Part II - Online Access to Risk Finance Conference: 26 May 2021

09:30 – 10:15	<p><b>Session 3 – Unlocking Private Funding for clean energy demonstration projects</b></p> <p><b>Objective:</b> Provide to the participants a deeper knowledge regarding private funding for clean energy and define typical preconditions that demonstration projects should gather in order to get private funding.</p> <p><b>Description:</b> This session will gather private finance providers who will share their views during a panel discussion on how to unlock private funding for energy demonstration projects, sharing which type of projects they are financing and the criteria to be met. Furthermore, insurance and guarantee schemes from public bodies to cover the technology risk of energy demonstration projects and how public money can leverage private capital in general will be key topics.</p> <p><b>Interaction:</b> The audience will have the opportunity to answer very short questions or to vote on a specific statement, what will feed the discussion among the 3 private finance providers who will react directly based on the answers of the audience.</p> <p><b>Programme:</b></p> <ul style="list-style-type: none"> <li>• Opening statements – 10mn</li> <li>• Panel discussion – 35mn.</li> </ul> <p><b>Moderated by:</b> <i>Elena Bou, Innovation Director, EIT InnoEnergy</i></p> <p><b>Speakers:</b></p> <ul style="list-style-type: none"> <li>• <i>Fernando Sandoval, Hub Manager, Enel Innovation Hub</i></li> <li>• <i>Gioacchino Bellia, Enel Green Power</i></li> <li>• <i>SpeedInvest, TBC</i></li> <li>• <i>Michael Pachlatko, European Director, Joule Assets Europe</i></li> </ul>
10.15-10.30	<p><b>Break</b></p>
10:30 – 11:30	<p><b>Session 4 – How to access funding to achieve clean energy transition?</b></p> <p><b>Objective:</b> To present the main findings of the SMARTSPEND project comprising the D2.2 ‘funding instruments for energy transition’ and provide some hands-on feedback from successful applicants on their experiences and best practices with related funds. This will be complemented with a discussion with an EC representative on updates about the EU 2030 climate targets and related objectives for energy demonstration projects.</p>

	<p><b>Description:</b> In order to trigger the discussion, the conclusions of the SMARTSPEND Report D2.2 ‘Funding instruments for energy innovation’ will be presented by Zabala. Two SMEs, which have successfully obtained European or private funding and commercialised their technologies, will be invited to provide their experience and recommendations on the use and best practices related to these funding instruments. This will be complemented with an outlook by one EC representative, who will provide updates about the EU related objectives for energy demonstration projects.</p> <p><b>Speakers:</b></p> <ul style="list-style-type: none"> <li>• Marie Latour, Head of Brussels Office, Zabala</li> <li>• Fernando Morales Rojo, Lead Analyst, Highview Power</li> <li>• Thomas Messervey, R2M Energy Venture</li> <li>• DG ENER, TBC</li> </ul> <p><b>Moderated by:</b> Brittney Elzarej, Policy Manager, EASE</p> <p><b>Programme:</b></p> <ul style="list-style-type: none"> <li>• Introduction of panelists – 5mn</li> <li>• <b>Presentation:</b> SMARTSPEND Report D2.2 “Mapping report on funding instruments for energy innovation (update)” Marie Latour, Head of Brussels Office, Zabala – 5mn</li> <li>• Panel discussion – 50mn</li> </ul>
11:30 – 11:45	<p><b>Closing Remarks</b></p> <p><b>Speaker:</b> Rainer Janssen, Managing Director Projects, WIP Renewable Energies, SMARTSPEND Coordinator and EUREC President</p>
14:00 – 17:00	<p><b>Afternoon Match-Making Event – Find the Best Funding Opportunity to Bring Your Idea to Life</b></p> <p>Participants will have the opportunity to meet funding experts and private investors who will help them to find adequate funding solutions.</p> <p>EC officers, funding experts and private investors will receive clean energy technology developers in face2face online meetings, discussing and exchanging information on 20mn slots (B2Match).</p> <p>Participants will be able to meet with the following experts:</p> <ul style="list-style-type: none"> <li>• European Commission officers</li> <li>• funding experts</li> <li>• private investors</li> </ul>

### Part III - Online Access to Risk Finance Conference: 27 May 2021

09:30 – 13:00	<p><b>Morning Match-Making Event – Find the Best Funding Opportunity to Bring Your Idea to Life</b></p> <p>Participants will have the opportunity to meet funding experts and private investors who will help them to find adequate funding solutions.</p> <p>EC officers, funding experts and private investors will receive clean energy technology developers in face2face online meetings, discussing and exchanging information on 15mn slots (B2Match).</p> <p>Participants will be able to meet with the following experts:</p> <ul style="list-style-type: none"><li>• <i>European Commission officers</i></li><li>• <i>funding experts</i></li><li>• <i>private investors</i></li></ul>
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